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When and why did you join CSCMP?	I joined CSCMP September, 2023. With recently moving to S. Cal for work, I decided to join to help expand my local network in the supply chain community and continue to broaden my knowledge of the industry.
What advice do you have for new CSCMP members on how they can maximize their membership value? What membership benefit do you find most valuable?	As a relatively new CSCMP member, I've had the opportunity to attend several events and connect with numerous fellow members. For newcomers, I highly encourage actively participating in as many events as possible and making a deliberate effort to meet different board members. Many of the current and past board members have been in the organization for a while and have a wealth of knowledge, as well as the ability to help connect you with people you are interested in networking with.
What has been the most impactful connection you have made through CSCMP membership?	I can't say it is one particular connection at this point but more so the different connections I have made. People have unique professional backgrounds and taking the time to listen and learn from others, provides the opportunity to gain perspective and insights into the complex and evolving supply chain industry.
How did you get into supply chain management/logistics?	I started loading boxes and driving forklifts to pay for college at a young age. I left the industry for roughly four years to pursue a career in Insurance but I didn't like the path my career was going. A previous contact was heading up a small freight brokerage and asked if I would join to help grow their business. From there, I have been with different companies working in a wide range of roles from Project Management, Program Management, Account Management, Operations and Sales.
Describe your job in a tweet (i.e. 140 characters).	Passionate supply chain leader, driving value and solutions across global supply chains #3PL #valuedriven #customerfocused

What are your top three job responsibilities?	1. Aligning internal and external resources to existing and potential customers, that results in the highest value gained for all involved 2. Growing and forming relationships that can potentially turn into a trusted partnership 3. Providing solutions across end-to-end supply chains with a focus on warehouse and distribution
What is the biggest challenge you face on the job, and how are you managing it?	Biggest challenge that right now is an imbalanced economy where we are seeing inflationary prices, sluggish economy and customers putting projects on hold until there is a clearer path forward with the economy. Sales cycle in the 3PL industry can be long but there are still deals to be made, it just requires more intentionality and value creation. To overcome this I have been focusing on the value side of our solutions at NFI and expanding my network to generate more brand awareness.
What technologies, trends, or disruptive forces do you see having the biggest impact on supply chains?	The pace of change in the industry is lightning fast but if I were to boil it down to a handful of topics, it would be: 1. Cloud, AI and IoT 2. Robotics and automation 3. Supply chain network optimization 4. Predictive analytics
If you were to start a company from scratch, what values would you build it on?	As a new from scratch 3PL, I would build it around transparency, value creation and innovative solutions, with intent to allow our customers focus on their core business and not be distracted by complex supply chain challenges.
What are you proudest of?	I am not quite sure but at the moment I am proud to have a built a career that has allowed for me to provide a certain level of stability and security to my family, that I didn't have growing up.
If you could interview anyone, who would it be and why?	My grandpa. He was a mentor to me before passing when I was in my early 20's. There was a lot of big dreams, shooting for the stars and inspirational talks that I had with him. Now that I have more actual life experience, I would would love to interview him at this point in my life and have deeper conversations.
What was your childhood dream job?	Firefighter
When you retire, what will be the first adventure you take, or what will be the first thing you will do for which you may not otherwise have had the time?	I would get an RV with my wife and travel the US for a year or two, taking our time to explore different cities/towns, national parks and historical sites.
Are you available for a virtual video interview for the CSCMP Member Monday series?	Yes!